

Stay connected with primary or backup cellular solutions

DOWNTIME OCCUR?

HOW OFTEN DOES

81% of retailers experience downtime at least once a year.¹



80+HOURS of unplanned downtime

PER YEAR

25%

29%

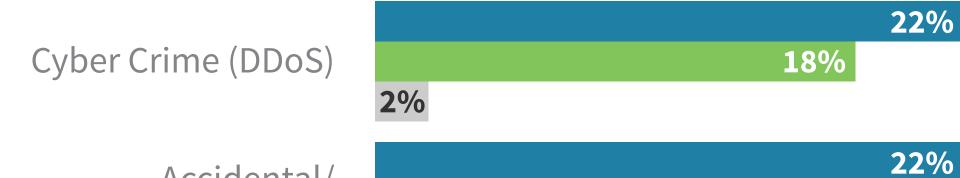
24%

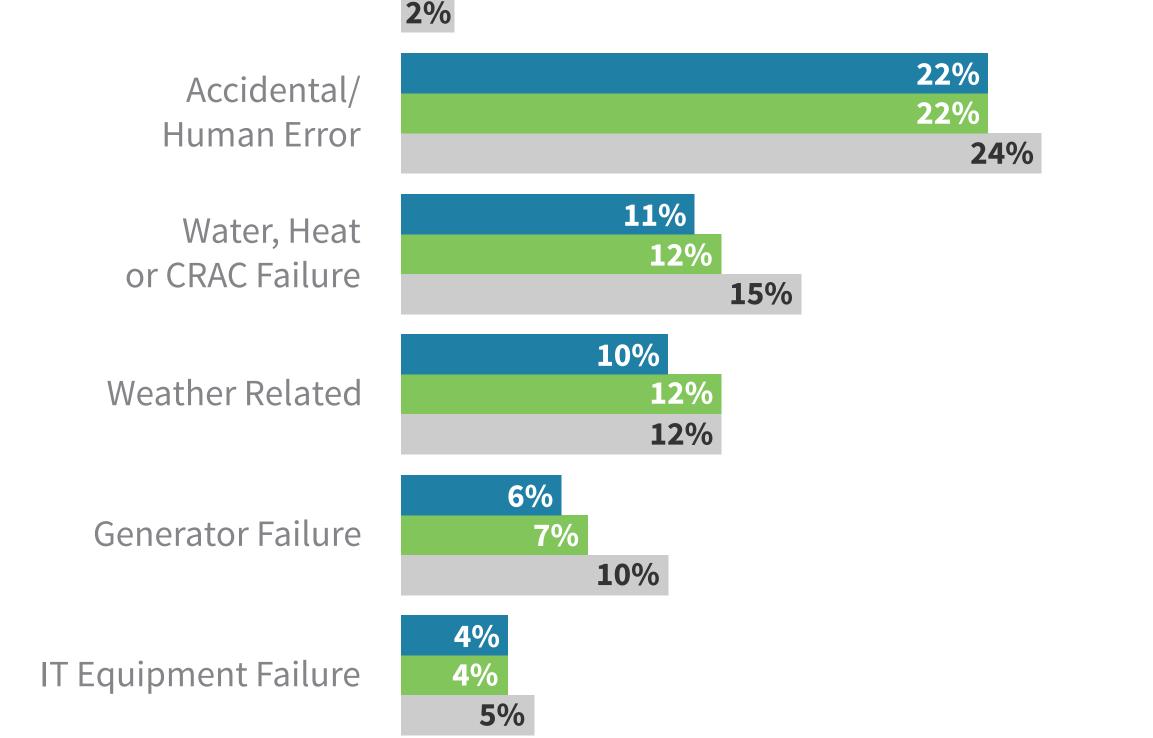
Comparison of 2010, 2013 and 2016 results²

NETWORK DOWNTIME?

WHAT CAUSES

UPS System Failure





WHAT IS THE AVERAGE LENGTH OF DOWNTIME?

0%

0%

2%

2010

2013

2016

Other

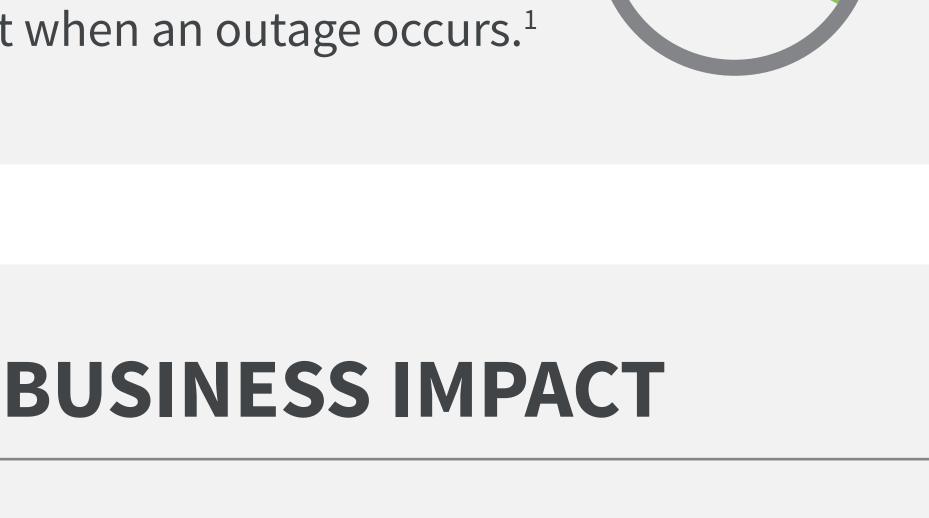
95 Partial Unplanned Outage

for support when an outage occurs.1

130

Average length in time (minutes) for partial and total shutdown²





of retailers cannot process

credit cards while disconnected

from the network.1

SECURITY

RISKS

A BUSINESS'S PRODUCTIVITY AND BOTTOM

72% 61%

NEGATIVE

REPUTATION

when their networks are down,

UNPLANNED DOWNTIME NEGATIVELY AFFECTS



82%

downtime results in

their network.1

WHAT IS THE COST

OF DOWNTIME?

of retailers suffer lost sales

during a network outage.¹

of retailers report that network of retailers cannot utilize in-store digital signage without network connectivity.1 negative customer experience.¹

70%

their brand reputation becomes damaged.¹

More than half of retailers cannot enable their security systems while disconnected from



A Gartner study found the cost of

network downtime, on average, to be

see network downtime as a time in which they are more vulnerable to data breaches.1

36% of retailers

17 MILLION IN 2020

329 HOURS³

HOW DO YOU

ELIMINATE DOWNTIME?

THE TOTAL NUMBER OF DDOS ATTACKS WILL REACH THE COST OF A DDOS ATTACK AVERAGES BETWEEN \$20,000 AND \$420,000/HR THE LONGEST ATTACK IN 2018 LASTED

\$140,000 - \$540,000 PER HOUR 4

AT ALL LOCATIONS

Support business-critical applications.

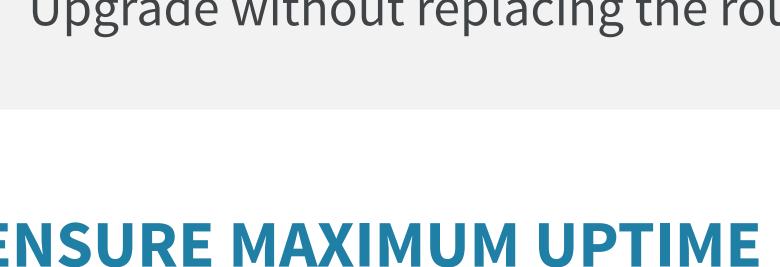
Automatically switch between LTE carriers.

ELIMINATE DOWNTIME

AVOID COSTLY OUTAGES AND DISRUPTIONS

Remotely manage and monitor connectivity. Upgrade without replacing the router.

ENSURE MAXIMUM UPTIME AND PERFORMANCE





Learn more at: www.digi.com/products/networking/cellular-routers

Nov. 2018.

^{1.} "The Cost of Downtime: Beyond the Bottom Line Findings Sheet." 2018 Accelerated Concepts Retail Survey,

^{2.} Ponemon Institute LLC. "2016 Cost of Data Center Outages." Vertiv, Jan. 2016.

^{3.} Hosting Tribunal. "DDoS Statistics to Keep in Mind," 2019.

^{4.} Andrew Lerner. "The Cost of Downtime." Gartner, July 2014.

