

DIGI BRAND GUIDELINES QUICK REFERENCE

This document is intended for quick-reference to the key components of the Digi brand. Please refer to the complete Digi Brand Guide for additional details. If you have questions about use of the brand elements, and for approval of materials you are producing, please contact William Stutzman, Director of Marketing.



DIGI BRAND ESSENCE

The Digi Brand Essence provides a clear and straightforward synopsis of Digi's brand and how we present ourselves to current and potential customers.

Tough and determined

We have a roll-up-our-sleeves mind-set. We make connectivity work in the most challenging applications.

Practical and down-to-earth

Smart, collaborative and innovative

Committed to staying on course

Helping customers over the long haul. Absolutely trustworthy.

DIGI BRAND VOICE

Drawing directly from the brand essence, the Digi brand voice:

Speaks with **authority and experience** about the Internet of Things, especially in mission-critical environments.

Is **plain-spoken, practical, professional and informative**.

Expresses our **passion and commitment** to making things work.

Is **confident (but not arrogant)** about helping customers solve their toughest connectivity challenges.

WHAT WE SAY

What we say to technology decision-makers:

Achieve the performance you want, no matter what

Wherever you may need connectivity, and regardless of how challenging the environment may be, Digi helps ensure your solutions are relentlessly reliable and secure.

Get to market faster, on target and on budget

Depend on Digi for the wireless connectivity know-how and resources you need. The right capabilities. The right technologies. The right spectrum and bandwidth. If you need design and engineering help, Digi Wireless Design Services or Professional Services can advise you on every aspect of your design or deployment. Digi helps OEMs and technical teams roll out secure, high-performance connected applications and products that exceed expectations.

Make the Internet of Things work for you

Digi works in the Internet of Getting Things Done. If you need to figure out how to make machines talk to each other, talk to Digi. We'll give them a voice. We'll help you sort out the bewildering array of wireless and cloud options. And we'll help you choose the right connectivity method. You'll get the solutions, consulting and support you need to make your project a success.

What we say to business decision-makers:

Give yourself a more competitive ROI

Wondering how you'll compete in an increasingly connected world? With Digi, you always get next-generation solutions that are built for ease-of-use, security, scalability and the ability to monitor and manage those solutions long-term, from anywhere.

Create a global footprint

When you work with Digi, you get a solution provider that delivers consistent quality and reliability anywhere in the world. With global scalability, certifications, and compliance, Digi can help drive your growth everywhere.

Chart a longer course

Digi product availability extends for years — even decades. That means you can engineer and build products with long product roadmaps as well as systems with long operational lifespans. With Digi you enjoy the confidence that you won't be stranded on a technological island. We know that in the ever-changing technology landscape, ROI is key, and to ensure your long-term success, we even build an upgrade plan into our warranty.

WHO WE ARE

If you need to give someone a description of Digi, here's content you can use.

Digi International (Digi) is a leading global provider of mission-critical Internet of Things (IoT) connectivity products and services. We help our customers create next generation connected products and deploy and manage critical communications infrastructures. Founded in 1985, we've helped customers connect over 100 million things, and growing.

THE DIGI BRAND MANIFESTO

This manifesto is a brand anthem that captures the mission-critical environment in which Digi works and the challenges our customers face. This is content you can use. It's also guidance on our tone of voice, writing style, and where we stand in the IoT world.

This is where the machines work. Vast oil fields. Intensive care units. Crowded freeways. Factory floors. Retail stores on Black Friday. Millions of devices, each with a critical task to perform. A mission to accomplish. No tolerance for failure. No letup. No downtime.

Digi works with you to enable mission-critical connectivity that performs with relentless reliability and security under the toughest conditions. Our products, software and professional services are purpose-driven to meet your technical and business goals.

We engineer our solutions to scale with your business. We offer versatility for deploying in regions across the globe. Certification and compliance to make going wireless as easy as possible. And product longevity that supports system installations and product roadmaps for years to come.

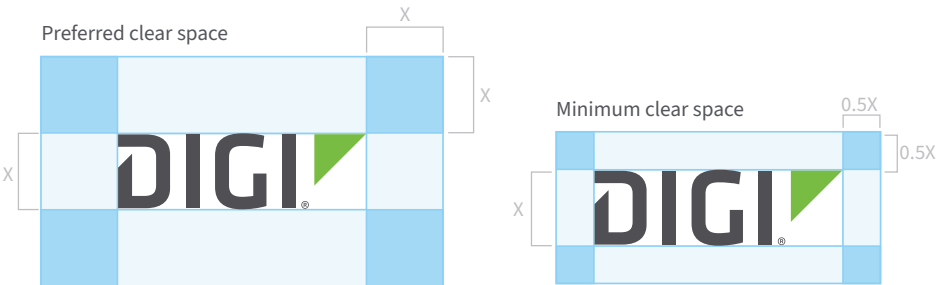
Achieving the potential of the Internet of Things takes determination, inventiveness, and deep expertise. When you need unshakable connectivity in the most demanding environments, connect with confidence — with Digi.



Larger version:
Smaller trademark symbol, to be used at
1.25" (375 px) wide and larger.



Smaller version:
Larger trademark symbol, to be used at 1.25"
(375 px) wide to 0.75" (225 px) wide



THE PALETTE

Primary Colors — Print or Digital

Primary



Pantone 368 C/U
CMYK: 53 / 0 / 85 / 0
RGB: 132 / 195 / 97
Hex: 84C361



Pantone PQ-11-0601TCX
CMYK: 0 / 0 / 0 / 0
RGB: 255 / 255 / 255
Hex: FFFFFFFF



Pantone Cool Gray 11 C
CMYK: 67 / 59 / 53 / 34
RGB: 75 / 79 / 83
Hex: 4B4F53

Additional Print Design Colors



Pantone 7468 C
CMYK: 100 / 25 / 0 / 40



Pantone 2995 C
CMYK: 87 / 1 / 0 / 0



Pantone 2905 C
CMYK: 41 / 2 / 0 / 0



Pantone 7597 C
CMYK: 0 / 69 / 83 / 18



Pantone Cool Gray 5 C
CMYK: 0 / 0 / 0 / 29



Pantone 424 C
CMYK: 0 / 2 / 0 / 68

Additional Digital Design Colors



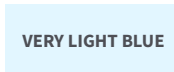
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Hex: 1B4965



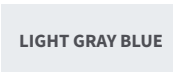
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Hex: 127298



RGB: 0 / 183 / 255
Hex: 00B7FF



RGB: 226 / 246 / 255
Hex: E2F6FF



RGB: 233 / 236 / 239
Hex: E9ECEf



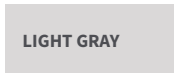
RGB: 65 / 130 / 60
Hex: 41823C



RGB: 63 / 66 / 69
Hex: 3F4245



RGB: 113 / 113 / 116
Hex: 717174



RGB: 218 / 216 / 216
Hex: DAD8D8



RGB: 238 / 240 / 240
Hex: EEFOFO

Additional Website Only Design Colors



RGB: 145 / 212 / 108
Hex: 91D46C



RGB: 157 / 228 / 118
Hex: 9DE476



RGB: 255 / 187 / 66
Hex: FFBB42



RGB: 194 / 86 / 41
Hex: C25629

TYPOGRAPHY

Source Sans 3 Light
Source Sans 3 Light Italic
Source Sans 3 Regular
Source Sans 3 Italic
Source Sans 3 Semibold
Source Sans 3 Semibold Italic
Source Sans 3 Bold
Source Sans 3 Bold Italic
Source Sans 3 Black
Source Sans 3 Black Italic

ICONOGRAPHY



*Do not use for text smaller than 30pt